



WINEX 2022 BOOKING DETAILS AND CHARGES

STAND CHARGES

Please refer to the detailed breakdown of rates and special deals listed on the separate rate schedule.

LOYALTY DISCOUNTS

Exhibitors may be eligible to receive a **Loyalty Discount** on their individual WineX bookings. The **Platinum and Gold Loyalty programme** – in existence since 2008 for all WineX bookings, adjusted in 2014 to a point system – incorporates the regional wine shows' participation retrospectively since 2013. Loyalty discounts are applied against WineX bookings.

Loyalty discounts are as follows:

Platinum: 20 points and above – less **10%** discount (*this is over and above all other deals*).

Gold: 14 points and above – less **5%** discount (*this is over and above all other deals*).

Loyalty Discount Point system is as follows:

WineX: 2 points for each full stand booked (shared and alternative stands treated pro-rata)

Regional shows: 1 point for each full stand booked

GROUP BOOKINGS

Group bookings (of six stands or more) will receive a discount of **15%** on the group booking invoice. A group is not restricted to six stands and can be designed to suit your needs. **Must be booked and paid for as one invoice.**

BOOKINGS, INVOICING & PAYMENT

- All bookings will be acknowledged by e-mail as soon as they are processed. An invoice detailing the exact charges applicable for each of the four shows (where applicable) will be sent with the booking confirmation. Payment must be made by deposit or bank transfer to the bank details supplied on the invoice by the appropriate deadline.
 - Please **DO NOT** deposit any monies until you have been invoiced. This arrangement allows us to track all payments and is an effort to prevent duplicate and unidentified deposits.
 - Please send proof of payment to monica@outsorceress.co.za with your EXHIBITOR NAME clearly marked. Please note: the exhibitor becomes liable for the full amount of the booking on submission of the booking form. The booking is only secure on receipt of payment.
 - ALL INVOICES are payable in full upon RECEIPT of invoice. Bookings not paid for in full by the invoice due date will be cancelled in favour of a waitlisted booking. In the event that the booking is renewed, it will be re-invoiced at the rate applicable to the next settlement date.
 - **Cancellation Policy:**
If cancelled up to 45 days of the date of the show: stand rental (less 20% for administration costs) is refunded. Thereafter, no refund, except at the organisers' discretion.
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