

RATE SCHEDULE 2017

RMB WINEX & FNB REGIONAL WINE SHOWS 2017

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INDIVIDUAL SHOW RATES

Please take note of the relevant terms and conditions below. All RATES quoted exclude VAT @ 14%

EVENT	FNB EASTERN CAPE WINE SHOW EL	FNB MPUMALANGA WINE SHOW	FNB FREE STATE WINE SHOW	FNB EASTERN CAPE WINE SHOW PE	RMB WINEX SANDTON 25, 26 & 27 October 2017					
	DATES	30 & 31 March 2017	6 & 7 April 2017	3 & 4 August 2017	23 & 24 November 2017	FULL	ULTRA BOUTIQUE	BOUTIQUE	ALTERNATIVE	
							Bottled less than 5 000 litres in 2016	1st crush 2012 or bottled less than 20 000 litres in 2016	Floor Space of 6m ² (3m x 2m) only	Additional m ² - Per m ²
EARLY BIRD	Valid if booked and paid by 10 March 2017	R 6,450.00	R 6,450.00	R 6,450.00	R 6,450.00	R 13,950.00	R 5,350.00	R 9,300.00	R 20,000.00	R 3,600.00
INTERIM RATES	Valid if booked and paid by 30 June 2017	not applicable	not applicable	not applicable	not applicable	R 14,950.00	R 5,750.00	R 10,350.00	R 21,000.00	R 3,950.00
LATE RATES	Applicable to bookings made after 1 July 2017	not applicable	not applicable	not applicable	not applicable	R 15,950.00	R 6,150.00	R 11,350.00	R 23,000.00	R 4,350.00
SPECIAL POSITION	Applicable to WineX only. Complimentary to all Platinum Loyalty members	not applicable	not applicable	not applicable	not applicable	R 2,000.00	not applicable	R 1,000.00	included	included
GROUP DISCOUNT	WineX Sandton only - 6 or more stands - book & pay on one invoice	not applicable	not applicable	not applicable	not applicable	15%	15%	15%	15%	15%
PLATINUM DISCOUNT	Loyalty Discount only applicable to WineX and show deal bookings	not applicable	not applicable	not applicable	not applicable	10%	10%	10%	10%	10%
GOLD DISCOUNT	Loyalty Discount only applicable to WineX and show deal bookings	not applicable	not applicable	not applicable	not applicable	5%	5%	5%	5%	5%

COMBO DEALS

Please take note of the relevant terms and conditions below. All RATES quoted exclude VAT @ 14%. Quotes available for Alternative Stand Spaces

COMBO DEALS	Terms and Conditions of Booking.	STANDARD EXHIBITORS	GOLD LOYALTY EXHIBITORS	PLATINUM LOYALTY EXHIBITORS	VS FULL PRICE
EARLY BIRD 5 SHOW COMBO DEAL	Must book WineX and all 4 regional shows. BOOK before 31 December 2016 and PAY before 31 January 2017	R 29,812.50	R 28,321.88	R 26,831.25	R 39,750.00
EARLY BIRD 2 SHOW COMBO DEAL	Must book WineX and ANY 1 regional show. BOOK before 31 December 2016 and PAY before 31 January 2017	R 15,780.00	R 14,991.00	R 14,202.00	R 20,400.00
FIVE SHOW COMBO DEAL	Must book WineX and all 4 regional shows. BOOK and PAY before 10 March 2017	R 31,800.00	R 30,210.00	R 28,620.00	R 39,750.00
FOUR SHOW COMBO DEAL	Must book WineX and ANY 3 regional shows. BOOK and PAY before 10 March 2017	R 28,305.00	R 26,889.75	R 25,474.50	R 33,300.00
THREE SHOW COMBO DEAL	Must book WineX and ANY 2 regional shows. BOOK and PAY before 10 March 2017	R 24,165.00	R 22,956.75	R 21,748.50	R 26,850.00
TWO SHOW COMBO DEAL	Must book WineX and ANY 1 regional show. BOOK and PAY before 10 March 2017	R 19,380.00	R 18,411.00	R 17,442.00	R 20,400.00